TECHNICAL MISSION AND MARKET ACCESS FOR MALAYSIA'S BUMIPUTERA TIMBER PRODUCTS TO BULGARIA

27-29 JUNE 2022

PURPOSE OF VISIT

- To promote Malaysian timber & timber products to Bulgarian Market

- To foster and increase business networking between Malaysian exporters and Bulgarian importers of timber & timber products, including high value timber products

- To observe the latest market development and prospects for timber & timber products in Bulgaria.

ABOUT MTIB

HISTORY OF MTIB ESTABLISHMENT

21 MARCH 1966

MALAYSIAN TIMBER EXPORT INDUSTRY BOARD (MTEIB)

1 JUNE 1973

MALAYSIAN TIMBER INDUSTRY BOARD (MTIB)
The Malaysian Timber Industry Board Act [Act 105] (Incorporation) Act 1973



UNDANG-UNDANG
MALAYSIA

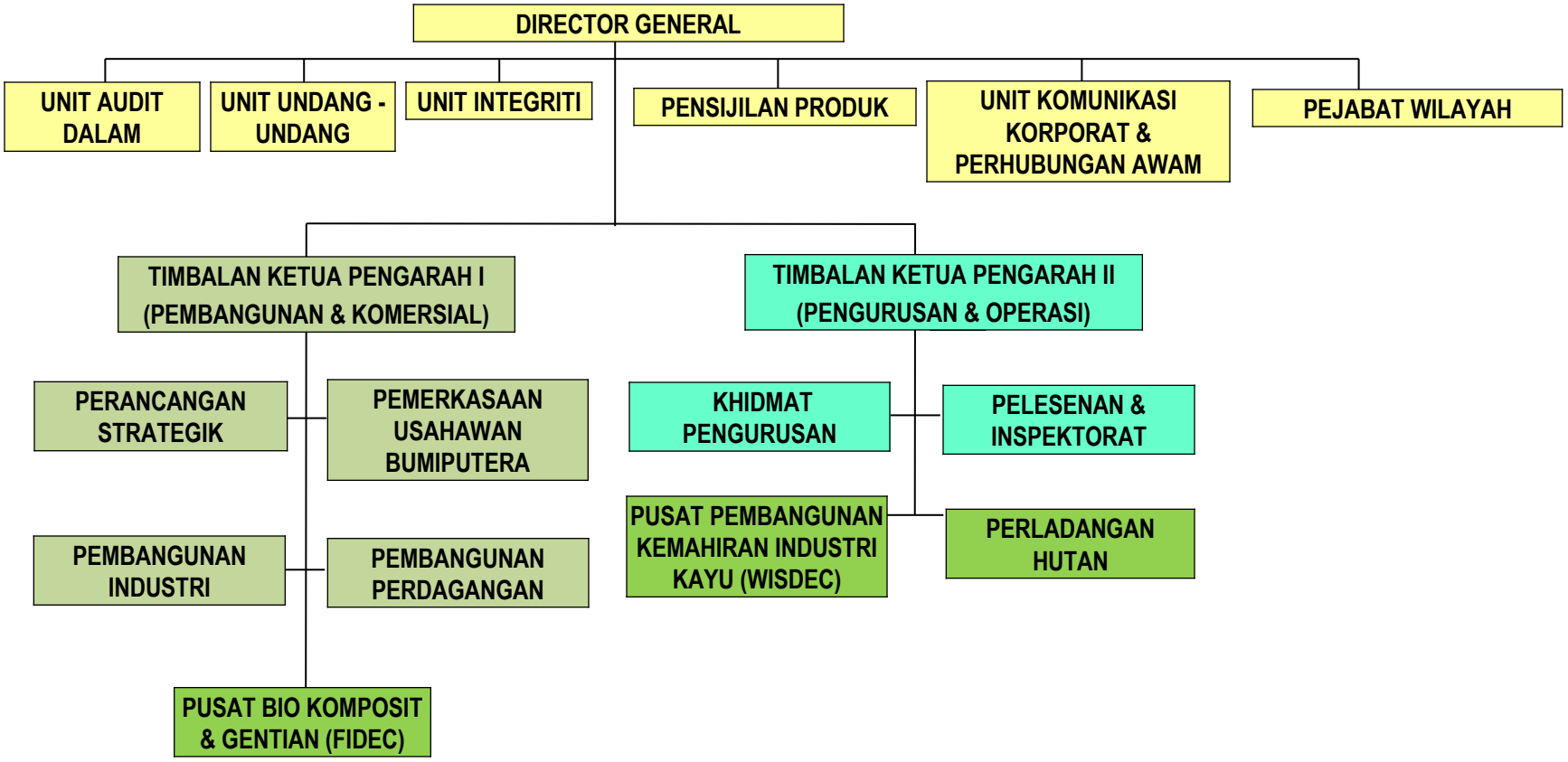
CETAKAN SEMULA

Akta 105

AKTA LEMBAGA
PERINDUSTRIAN KAYU
MALAYSIA (PEMERBADANAN) 1973

MALAYSIAN TIMBER INDUSTRY BOARD (MTIB)
The Malaysian Timber Industry Board Act [Act 105] (Incorporation) Act 1973 (Amendment) 2010 came into force on 15 March 2011

MTIB ORGANISATION CHART



ABOUT MTIB

- Statutory body under the Ministry of Plantation Industries and Commodities, Malaysia.

- Objectives:
  - To further enhance industrialisation and up-grading of the timber industry with emphasis on value-added processing;
  - To promote and improve the markets and marketing of timber products;
  - To facilitate further development of SMEs; and
  - To foster orderliness in the timber trade.



MALAYSIA'S TIMBER PRODUCTS

LIST OF COMPANIES

BIL.	COMPANY	ADDRESS	NO. TEL/NO. FAX/EMAIL	ONLINE PLATFORM	CONTACT PERSON	BUSINESS ACTIVITIES	BUSINESS INTEREST
1.	Fly Tred Resources Sdn. Bhd.	No.6 Jalan Industri Jalan Industri Kedamai 2-1, Taman Kedamai 2, Bukit Angkat 43000, Kajang, Selangor.	T : 03-8751 9136 / 012-644 8085 / 012-345 6406 E : flytredsb@gmail.com	FB : skovwood IG : skovwoodslab	Mr. Ku Zaki Ku Mansor	Supplier of wood slab and wooden furniture	Importer of wood slab and wooden furniture
2.	Pesaka Terengganu Bhd	Kilang Papan Pesaka, Bukit Besi, 23200, Dungun, Terengganu, 23200	T : 09-833 7232 / 019-984 3554 F : 09-833 7231 E : pesakatrg6267@gmail.com / hilmipesama@yahoo.com	www.pesaka.com.my	Mr. Hilmi Awang	Supplier of sawntimber and plywood	Importer of sawntimber and plywood
3.	Rina Craft	D-G-14, Pangsapuri Spring Ville, Jalan Up 1/1b, Ukay Perdana, 68000 Ampang, Selangor	T : 03-2857 2077/ 017-7787 588 E : admin@rinacraft.Com	www.rinacraft.com FB : rinacraft IG : rinacraft	Mr. Ahmad Fazrin Abdul Rahman	Manufacturer of laser-cutting carving & wall Islamic deco/ wooden panel	Manufacturer and importer of wall deco/ wall Islamic deco & wooden panel
4.	Etlingera Sdn Bhd	17, Jalan Tiara Sentral I, Nilai Utama Enterprise Park, 71800 Nilai, Negeri Sembilan	T : 013-836 0015 E : suhaimi.myoud@gmail.com	www.malaysianoud.vip FB : malaysianoud	Mr .Suhaimi Samsudin	Supplier of Malaysian oud chips, Malaysian oud oils & Sculpture	Importer of Malaysian oud chips, Malaysian oud oils & Sculpture
5.	Dunia Inovasi Sdn Bhd	No. 44-3 (3rd Floor), Jalan 28/70A, Desa Sri Hartamas, 50480 Kuala Lumpur	T : 010-367 7363 E : duniainovasisdnbhd@gmail.com	N/A	Dato' Haniff Mohd Borhan	Supplier of waste timber wood chip	Importer of waste timber wood chip
6.	Haven Reward Sdn Bhd	No. 15, Persiaran Damansara Endah, Damansara Heights, 50490, Kuala Lumpur.	T : 019-954 2855 E : duniainovasisdnbhd@gmail.com	N/A	Datuk Mohamed Hanif Abdul Kudus	Supplier of waste timber wood chip	Importer of waste timber wood chip
7.	Golden Pharos Berhad	66-2, Taman Sri Intan, Jalan Sultan Omar, 20300 Kuala Terengganu, Terengganu	T : 09-630 1330 / 013-391 1872 E : drzaki_ed@gpb.com.my	www.goldenpharos.com.my	Dr. Mohd Zaki Hamzah	Supplier of sawntimber and plywood	Importer of sawntimber and plywood

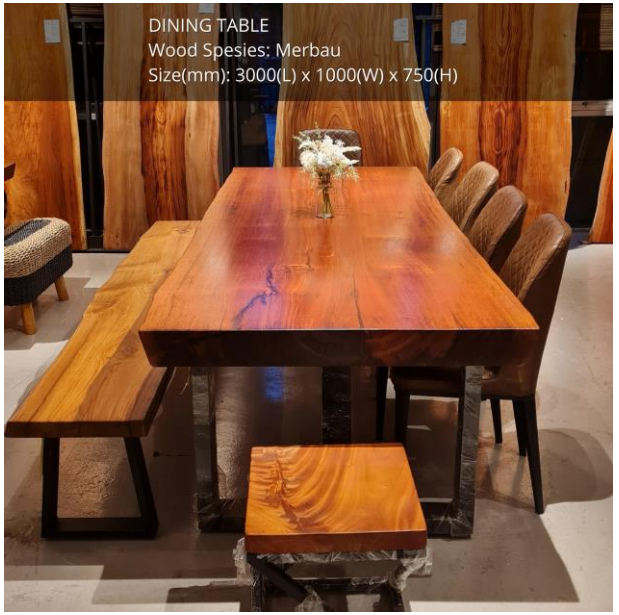
FLY TRED RESOURCES SDN BHD

Business Activities: Supplier of wood slab and wooden furniture

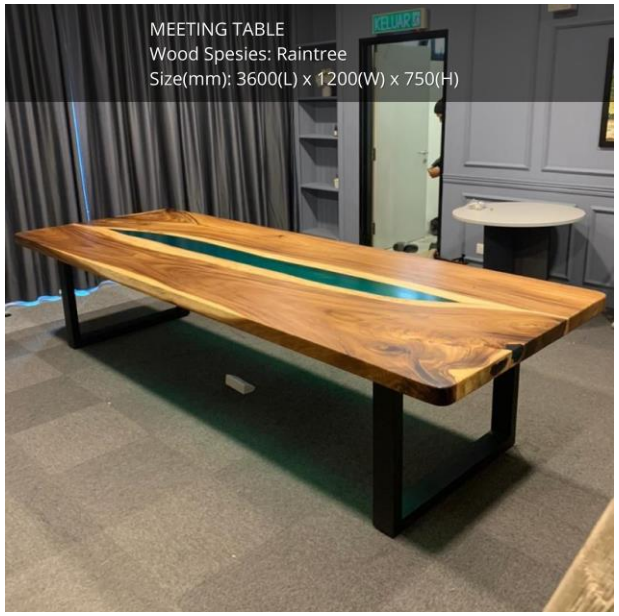
Business Interest: Importer of wood slab and wooden furniture

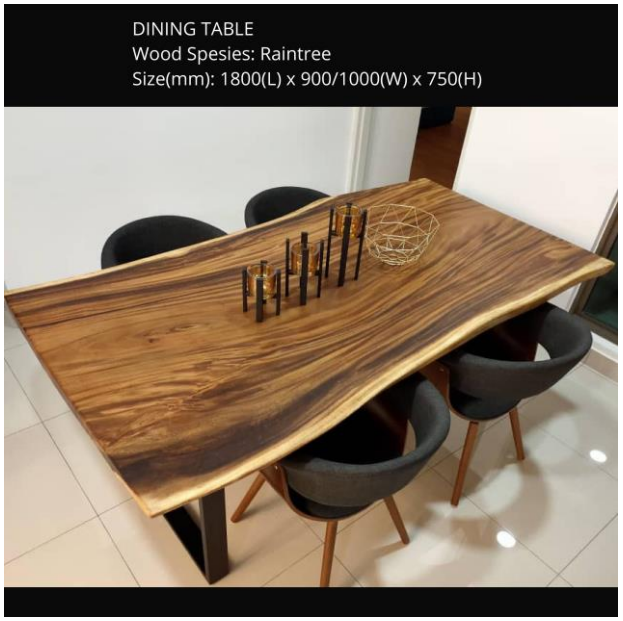






FLY TRED RESOURCES SDN BHD

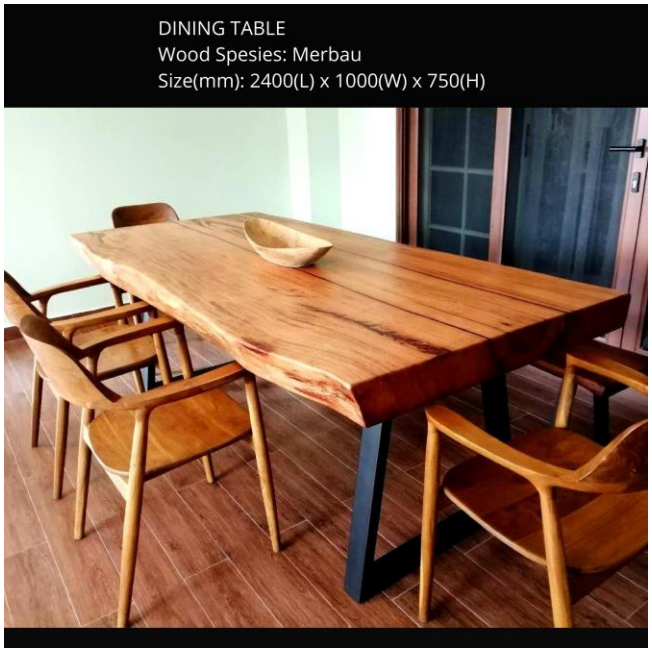


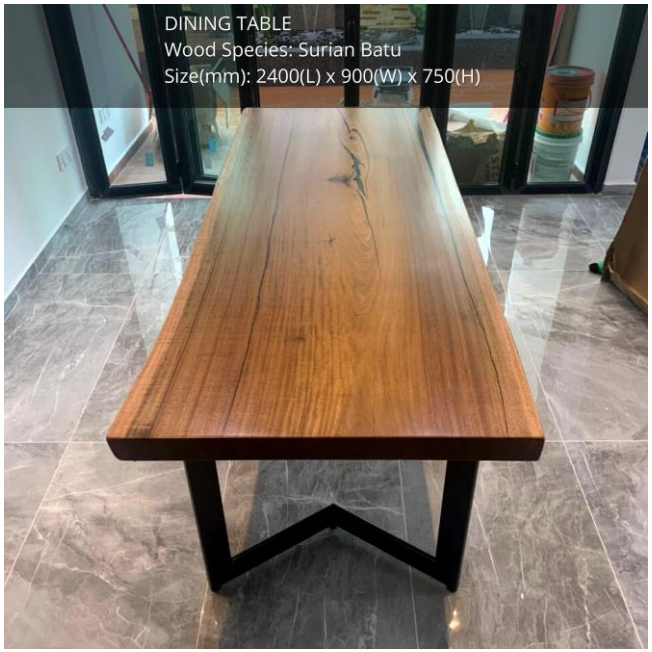


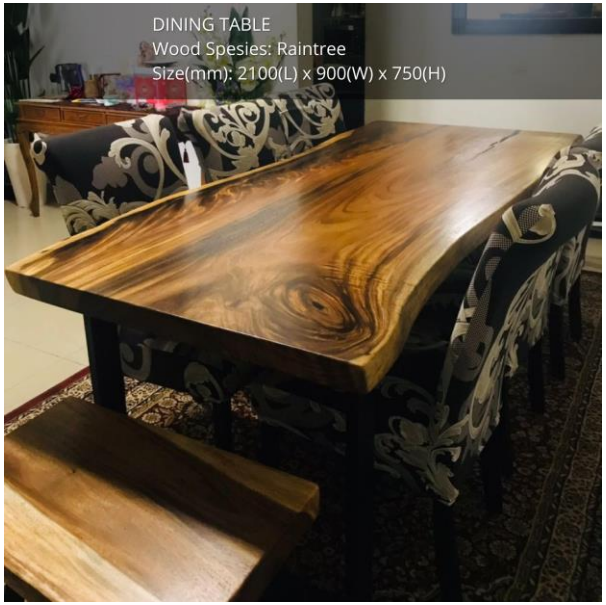




FLY TRED RESOURCES SDN BHD









FLY TRED RESOURCES SDN BHD







GOLDEN PHAROS BERHAD & PESAKA TERENGGANU SDN BHD

PESAKA TRENGGANU BERHAD
(6267-H)
Kilang Papan Pesaka, Bukit Besi, 23200 Dungun,
Terengganu, Malaysia
Tel: 609 - 833 7232 Fax: 609 - 833 7328
www.pesaka.com.my

Business Activities: Supplier of sawn timber and plywood

Business Interest: Importer of sawn timber and plywood

PESAKA TRENGGANU BERHAD (6267-H)








INTRODUCTION

Pesaka Terengganu Berhad (Pesaka) was incorporated in 1965 and became one of the subsidiaries of Goden Pharos Berhad (GPB) through a corporate restructuring exercise by the State Government of Terengganu.

Factory Operation

- Operation : Bandar Bukit Besi, Dungun, Terengganu.
- Main Activities : Midstream activities mainly in sawmilling, timber treatment and kiln drying.
- Employment : 193 workers.
- Sawmill plants /machineries : One unit breakdown, two units pony-saw fed by semi-automatic carriages, eight units band saws, six units minisaw and sixteen units cross-cut saws.
- Average output : 2,000 cubic metres of sawn timber a month.

Activities

Primary activities in Pesaka Terengganu Berhad are sawmilling, timber treatment, kiln drying, woodchips and sawdust.

Sawmilling

Sawmill plant is equipped with one breakdown and two pony-saw with semi-automatic carriages for slicing logs into sizes. These block is enough to cutting with eight bandsaw. The average output is about 2,000 cubic metres of sawn timber a month.

Kiln dried timber

Kiln drying is a standard practice in wood production mills and serves to efficiently to reduce green lumber moisture contents. At PESAKA, we use the vacuum kiln drying that can reduce time for drying process about 2 weeks only. Our kiln drying facilities are capable of handling 250 m of timber per month.

Timber treatment

We have years of experience in treating timber by pressure treating timber with the Chromated copper arsenate (CCA) treatment, enhancing the durability of timber tremendously. CCA, is a group of pesticides containing chromium, copper, and arsenic that protect wood against termites, fungi and other pests that can degrade or threaten the integrity of wood products. During the treatment process the three active ingredients are pressure treated to the wood.

Woodchips
Woodchip is one of our product that originates from sawmill waste including slab, off cut and etc. Our capacity of wood chip is about 1,500 MT per month.

Sawdust
Sawdust is also one of sawmill waste. Sawdust have their own market especially in wood pellet making and charcoal. PESAKA can produce about 400 MT per month.

CHAIN OF CUSTODY CERTIFICATION

We have an extensive range of tropical hardwood, as well as Heavy Hardwood, Medium Hardwood (MHW), Mixed Light Hardwood and Softwood. All the timbers come from a FSC certified well-managed forest that has been harvested on a cyclic basis of 30 years under the Malaysian Selective Management System (SMS). Our products have been accredited under FSC chain of custody and MTCS certification as the following :

- The MTCC certification with certificate number CoC 014.
- The FSC Certification with certificate number SGS-CoC-004889.

Quality Statement

We are very keen on the standard and procedure of raw material processing to produce high quality sawn timber. We have a policy to ensure the highest standard of sawn timber are produced and abides by the Malaysia Grading Rules (MGR) or other international standards for quality on tropical sawn timber. We are very stringent in quality control to ensure the products meet the international standards and to satisfy the customer's requirement.

Marketing Statement

Our customer will receive the most quality-driven product available, delivered promptly and with particular attention on our reputable service that has kept us in business for almost 3 decades. We cater for demand largely from the domestic markets as well as from overseas such as Holland, United Kingdom, Germany, China, India, Sri Lanka, Philippines, Middle East and Thailand.











RINA CRAFT

THE PIONEER OF CONTEMPORARY WOOD ART

RINACRAFT

Rinacraft, is well-known for its experience in wood crafting using laser technology CNC cutting and engraving, and it has pioneered in wood crafting using laser technology cutting and engraving, and it has pioneered the field for more than 15 years since 2001 by its very own experienced and skilled employees.

Hence, it has been producing high quality handicrafts products designed according to current trend with treated high quality wood and veneer. In fact, it has its own experties in manufacturing of Wooden Panel, Wooden Decoration and Furniture

In early 2002, the company started with only one laser cutting machine and CNC. Now it has more than 12 laser cutting machine and CNC and has pioneered the field of timbering that makes its craft/products on par with the global demands.

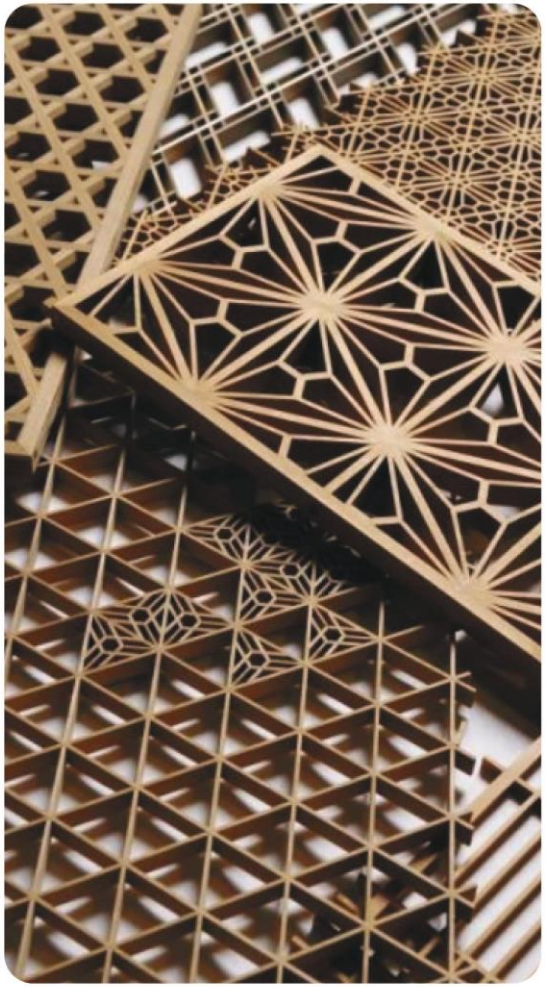
Business Activities: Manufacturer of l*aser-cutting* carving & wall Islamic deco/ wooden panel

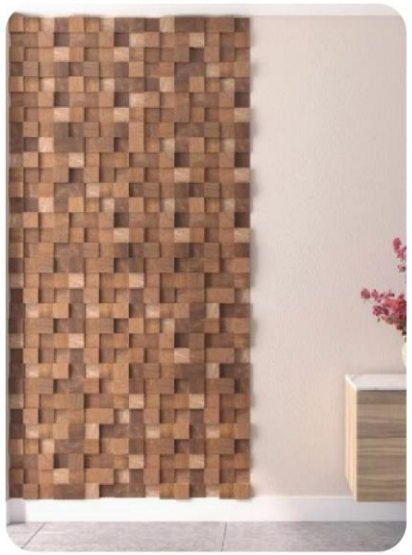
Business Interest: Manufacturer and importer of wall deco/ wall Islamic deco & wooden panel

RINA CRAFT











ETLINGERA SDN BHD







Business Activities: Supplier of Malaysian oud chips, Malaysian oud oils & Sculpture

Business Interest: Importer of Malaysian oud chips, Malaysian oud oils & Sculpture

ETLINGERA SDN BHD



- **MalaysianOud chips** – a by-product of agarwood, are burned to produce a pleasant aroma. Its use ranges from a general perfume to an element of important religious occasions. These chips can also be ground into powder and form the base ingredient of the multi-billion-dollar incense industry, as well as many other varied and growing commercial uses.

ETLINGERA SDN BHD



- **MalaysiaOud oil** is an extremely valuable commodity that has been prized throughout history. It is extracted from the resinous heartwood or agarwood of tropical Aquilaria trees. This resin, known as Oud or agarwood, is now one of the most important ingredients in the fragrance industry, with one out of eight major fragrances containing Oud.

ETLINGERA SDN BHD



Agarwood sculpture, an artistic form in which wood and resinous materials are worked into three-dimensional art objects. The designs may be embodied in freestanding objects which is shaped by "nature". that is why the art is only one and never been duplicated.

DUNIA INOVASI SDN BHD & HAVEN REWARD SDN BHD

(1247156-M)

DUNIA INOVASI SDN BHD

No 44-3, Jalan 28/70A,
Desa Sri Hartamas, 50480 Kuala Lumpur

+6013 6600 008 | duniainovasisdnbhd@gmail.com

Business Activities: Supplier of waste timber wood chip

Business Interest: Importer of waste timber wood chip



MIXED WOOD CHIP



MULCHING



BIO-CHAR



100% WOOD CHIP



COMPOST

DUNIA INOVASI SDN BHD & HAVEN REWARD SDN BHD





PACKAGING 1 TON & 1.5 TON FOR EXPORT

SUPPLYING WOOD (MIXED WOOD) TO MDF MANUFACTURING FACTORIES DONGWHA SDN BHD (2 YEARS CONTRACT) FOR 3000 TONS PER MONTH



MTIB

THANK YOU

IQNet
THE INTERNATIONAL CERTIFICATION NETWORK

Malaysian Wood
Standing on Excellence