EIC/B 24/23
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To
- Board Members
- Member Federations
- Delegates
- ACM

Berlin, 21st April 2023
Kb

World Bank Business Outreach for Bidding Opportunities during Ukraine Reconstruction

Dear Madam, Sir,

We would like to inform you that the World Bank is planning for the **first week of June 2023** the organisation of **4 Virtual Workshops via Webex** in order to disseminate opportunities for the private sector to participate in Bank and URTF-financed (URTF is 'Ukraine Relief, Recovery, Reconstruction and Reform Trust Fund') procurement activities in Ukraine and inform about the applicable procurement rules.

The outreach seminars are intended to enable the business community to participate more effectively in business opportunities created through Government and donor-funded projects in Ukraine. Further, the workshops aim to provide valuable information to the business community on the opportunities in the Ukraine emergency assistance and reconstruction programme.

Specifically, the seminar will present/discuss to / with the participants the following:

- Brief of World Bank portfolio in Ukraine and about World Bank and Ukraine Reconstruction Trust Fund (URTF) emergency programmes;
- Procurement rules and procedures of Ukraine and the World Bank;
- Tips for preparing acceptable bids and proposals;
- Mechanism for resolving bidders' complaints; and
- Challenges the business community to foresee their participation in and execution of contracts in the prevailing situation in Ukraine.

The virtual sessions will take place between **05 and 09 June 2023, from 09:30 – 12:30 hrs. CET**, and will be organised by the World Bank Office in Vienna. With each Workshop, the World Bank tries to address a different target group:

- Day 1 – June 05, 2023, **for Ukraine (conducted in the local language)**;
- Day 2 – June 06, 2023, **for EU Countries (conducted in English with French interpretation)**;
- Day 3 – June 07, 2023, **for Non-EU Countries (conducted in English)**;
- Day 4 – June 09, 2023, for **Australasia (covering countries such as Japan, New Zealand, and China - conducted in English)**.

We have also been informed that the World Bank will organise a **Hybrid Workshop in Washington D.C.** for the Americas. This event has been scheduled for **11 May 2023, 1:30 pm to 5:00 pm EST**, it will be anchored from World Bank, Washington DC office.

The Workshops have been agreed with Government of Ukraine and invitations have been signed by the Deputy Minister of Economy. The Ukrainian government will also provide opening remarks. For further information, please see the Enclosures which also provide for the Webex meeting links and further details for participation.

Please pass on this information to your member companies. In case of any related questions, please do not hesitate to contact us.

We would also like to use this opportunity to pass on a link to a video statement by the World Bank's Chief Procurement Officer, Mr Enzo de Laurentiis, about the Bank's determination to make better use of rated criteria in World Bank-financed procurement. This announcement is very much welcomed by EIC, and we will be in touch with the Bank about the implementation of this policy.

Kind regards,

European International Contractors

Frank Kehlenbach
Director

Enclosures